



**Information provided without guarantee!**  
If in doubt, the original wording of the Incoterms 2020 applies.

<b>E-clauses</b>		<b>The importer bears all costs for transport and handling.</b>		<b>Collection clause</b>
<b>EXW</b> (named place of delivery)	Docu. Risk Costs			<b>Ex works (named place)</b> The exporter makes the goods available to the importer at the specified place of delivery, without the goods being loaded and cleared for export
<b>F-clauses</b>		<b>The exporter bears all costs and risks up to delivery to the carrier. The importer pays for the main transport.</b>		<b>Main haulage is not paid by the exporter</b>
<b>FCA</b> (named place of delivery)	Documents Risk Costs			<b>Free carrier (named place)</b> 1. The specified place of delivery is located on the exporter's premises, where the goods are loaded onto the transport unit organized by the importer. The exporter clears the goods for export. 2. The specified place of delivery is located elsewhere, the exporter takes the goods to this other designated place and makes the goods available to the importer or another person named by the importer on the transport unit ready for unloading. The exporter clears the goods for export.
<b>FCA</b> (named place of delivery)	Documents Risk Costs			
<b>FAS</b> (named port of shipment)	Documents Risk Costs			
<b>FOB</b> (named port of shipment)	Documents Risk Costs			<b>Free on board (named port of shipment)</b> The exporter delivers the goods on board of the ship, which has been named by the importer and which is located in the designated port of shipment. The importer bears the costs and the risk as soon as the goods are on board. The exporter clears the goods for export.
<b>C-clauses</b>		<b>The exporter bears the main part of the transport costs. Transition of costs and risks at different locations.</b>		<b>Exporter pays for main haulage</b>
<b>CFR</b> (named port of destination)	Documents Risk Costs			<b>Cost and freight (named port of destination)</b> The exporter pays for the freight costs to the specified port of destination, but the risk is already transferred to the importer as soon as the goods have been brought on board.
<b>CIF</b> (named port of destination)	Documents Risk Costs		Insurance	<b>Cost, insurance and freight (named port of destination)</b> The exporter pays for the freight costs to the specified port of destination and insures the risk of the importer during the sea transport as soon as the goods have been brought on board.
<b>CPT</b> (named place of destination)	Documents Risk Costs			<b>Carriage paid to (named place of destination)</b> The goods are transported to the specified place of destination at the risk of the importer and at the expense of the exporter. The importer bears the risk from the handover of the goods to the first carrier.
<b>CIP</b> (named place of destination)	Documents Risk Costs		Insurance	<b>Carriage and insurance paid to (named place of destination)</b> The goods are transported to the specified place of destination at the risk of the importer and at the expense of the exporter. The exporter insures the importer's risk from the first carrier to the specified place of destination.
<b>D-clauses</b>		<b>The exporter bears all costs and risks up to the place of destination.</b>		<b>Arrival clauses</b>
<b>DAP</b> (named place of destination)	Documents Risk Costs			<b>Delivered at place (named place of destination)</b> The exporter bears the costs and the risk up to the specified place of destination, the importer pays for the import customs clearance and import duties.
<b>DPU</b> (named place of destination)	Documents Risk Costs			<b>Delivered at place unloaded (named place of destination)</b> The exporter bears the costs and the risk until the goods have been unloaded at the specified place of destination, the importer pays for the import customs clearance and import duties.
<b>DDP</b> (named place of destination)	Documents Risk Costs			<b>Delivered duty paid (named place of destination)</b> The exporter bears all costs and risks, including export and import customs clearance, until the goods are ready for unloading at the specified place of destination.

FAS, FOB, CFR, CIF are "blue clauses" for maritime and inland waterways.  
EXW, FCA, CPT, CIP, DAP, DPU, DDP for all types of transports, including domestic transports.